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## ***NEWS RELEASE***

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### **New Partnership Between JCM Global® and CountR brings TITO, POS Transactions, and Secure High-Speed Currency Acceptance to Table Games**

LAS VEGAS (October 7, 2019) – JCM Global® and CountR have entered into a new agreement that brings increased security, TITO, and innovative cashless payment solutions to the table games area of the casino.

Under the Master Distributor Agreement, JCM will distribute CountR's TITA system, a table games payment solution that allows for TITO and POS transactions, along with high-speed and high security currency validation using JCM's MRX™ bill validator, all directly at the table game. JCM will distribute the TITA system throughout North America, Latin America, and the Asia Pacific region.

"JCM has a long history of developing solutions that help our casino partners increase their security, efficiency, and player connections. CountR's TITA system is a unique solution that utilizes JCM's technology and intellectual property, creating new buy-in methods for table games, increasing player convenience, and making table transactions more efficient," said JCM SVP of Sales, Marketing & Operations Dave Kubajak. "Combining JCM's history of innovation with CountR's TITA solution is a perfect partnership that will benefit casinos worldwide."

"Combining CountR's innovative and smart solutions with JCM's robust products and services is a synergistic endeavor that creates the only end-to-end response for table operations' most pressing needs and concerns," said CountR VP of Global Sales Virginie Bellaton. "CountR TITA gives cash access to patrons, keeps chip inventory at the table, and brings complete transactional security and tracability. With the unrivalled system connectivity of CountR, TITA integration is a natural next step to TITO operations."

The TITA system enables TITO transactions at the table game where a TITO ticket is issued to a player in exchange for their chips. For the operator, this reduces the number of table fills and drops per day, resulting in decreased table down time and increased hands per hour. For the player, this eliminates the need to stand in line to cash chips at the cashier's cage and enhances their overall play experience. Players can redeem their TITO ticket at any redemption kiosk, or move freely from table games to slots or from slots to table games with their TITO ticket. The TITA system accepts and accounts for both TITO tickets and TITO promotional vouchers.

With the TITA system, operators can now support POS transactions at the table, giving players the ability to withdraw funds directly from their account without leaving the table. This increases player satisfaction and increases the overall efficiency of the casino operation.

Additionally, JCM's MRX bill validator reads two notes/TITO tickets per second, bringing the fastest bill validation solution to table games. The MRX can be upgraded to include JCM's Intelligent Cash Box (ICB®) system to provide the highest level of accounting.

Attendees at G2E can experience the TITA system in JCM's booth #4039 or in CountR's booth #4200.

#### **About JCM Global**

JCM Global is one of the world's leading transaction technologies supplier for the banking, gaming, kiosk retail, and vending industries. With unsurpassed service and support, JCM is trusted by operators, manufacturers and



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integrators on six continents. Its extensive line of award-winning products set global standards with ground-breaking peripheral transaction components to optimize your cash management. Please visit [www.jcmglobal.com](http://www.jcmglobal.com) for more information.

**About CountR**

CountR is a global leader in payment systems for the gaming industry. Since 2003, CountR has been delivering innovative solutions to its a global distribution network with installation in over 60 countries. CountR offers the most comprehensive range of payment kiosks and solutions to fit all types of slots and tables operations, all backed by a powerful management platform. Find out more at [www.countr.de](http://www.countr.de).

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